

****Company Name***

*Position Title:	Technical Product Manager
*Location:	Atlanta (Midtown) Exact address is 817 W. Peachtree Street, Atlanta, GA 30308
*Position Type:	Permanent
*Compensation:	Salaried
*Start Date:	May/Jun

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***JOB DESCRIPTION**



Technical Product Manager

ipTrust is a division of Endgame Systems, a fast growing, cutting-edge tech company. We provide groundbreaking solutions to help organizations protect their cyber reputation and conduct business via the Internet with greater confidence. The ipTrust Reputation Engine allows organizations to swiftly identify compromised IP addresses and safeguard their assets while conducting business via the persistently infected Internet.

At Endgame Systems, we are passionate about what we do. We take our business seriously, but our environment is fun, energetic and highly collaborative. We understand that to build a great company we need highly sought after products and that all starts with hiring great people. This is a unique opportunity to be part of a team of talented individuals out shape the future of cyber security.

The Technical Product Manager's role:

The Technical Product Manager is an experienced technologist and business professional who is passionate about building successful security products. You will be responsible for understanding the needs of ipTrust's customers and defining key requirements for the technologies and tools needed to build satisfaction and capture new opportunity. An effective TPM works closely with sales, product management, engineering and other technology teams to support customers' needs and translate requirements into a successful roadmap of product offerings. The TPM must have a strong technical background and be confident, articulate and empathetic with a polished customer presence that reflects ipTrust's image.

Responsibilities include:

- Define detailed requirements for new product offerings
- Have a "hands-on" view of existing products and work intimately with development to continually improve product functionality
- Be the Subject Matter expert on the key technologies that differentiate the product
- Build technical presentations, documentation, and competitive analysis
- Develop detailed understanding of customer use cases and deployment options
- Define release milestones and roadmaps in conjunction with product management

You will need:

- 3-6+ years' experience in product management, sales engineering, engineering, or other technical field in the information security industry
- Deep understanding of security and networking technologies used by large Enterprise and Service Providers
- Strong understanding of security threats such as botnets, spam, phishing, spyware, viruses, and other Web attacks, including data-stealing malware
- Highly desirable is in-depth knowledge of the following: Firewalls, IDS Systems, Secure Web Gateways, SIEMs, Web Proxies
- Basic understanding of networking concepts: TCP/IP, VPNs, Routing, LAN/WAN infrastructures
- Ability to quickly understand customer requirements and translate them in product offerings
- Excellent quantitative analysis and presentation skills
- U.S. Citizenship

Bonus skills, education and experience include:

- Bachelor's Degree or higher

CISSP or other security certification(s)

Endgame Systems offers a dynamic and low-overhead environment, high degree of autonomy and flexibility, intellectual challenges, and a highly innovative and competitive compensation structure. Please send your resume to careers (at) iptrust.com

***JOB REQUIREMENTS**

Please provide a description of skill sets and other qualification necessary for applicants.

Travel:	25%
Education:	Bachelors or MS in Comp Sci
Experience:	3-7 years
Certification:	none

COMPANY INFORMATION

See job description above or go to website (www.endgames.us or www.iptrust.com)

CONTACT INFORMATION

Job Reference:	TPM0509EGS
*Contact Name:	Liz Laluyaux
*Method:	404-941-3846 or llaluyaux@endgames.us
Website:	www.iptrust.com

SPECIAL INSTRUCTIONS:

Please provide additional/special instructions for the potential applicant to follow-up (e.g., provide a cover letter, résumé, and salary history...).